



Dr. Alexander Toussaint

Senior Industrial Operator

CEO · COO · CRO Mandates | Transformation, Restructuring & Carve-out Execution

From value case to cash, EBITDA and operational stability.

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- > 20+ years leading industrial P&Ls, multi-site operations and transformations
- > AURELIUS · McKinsey · RUAG · Airbus Helicopters
- > C-level capacity when speed, control and delivery matter
- > Scope: up to USD 500m revenue · >2,000 FTE · 6 sites across DACH / Europe



Selected Operating Track Record

- 2025/2026 **Managing Director Strategy & Transformation**
AURELIUS — PE-backed carve-out & portfolio transformation
- 2019-2025 **Independent Transformation Executive**
AT Advisory — CxO mandates for industrial clients
- 2020 **Associate Partner, Industrial Transformation**
McKinsey & Company — Transformation & performance delivery
- 2015-2018 **CEO | COO | Group Executive Board**
RUAG Aerostructures — Multi-site aerospace operations
- 2009-2014 **CEO | COO**
Hutchinson Aerospace — Industrial P&L & operations leadership
- 2005-2009 **Head of Production Center Components**
Airbus Helicopters — Production & industrialization
- 2000-2005 **Principal**
Droege & Comp. — Restructuring & operational improvement

Mandate Situations

- > Cash, EBITDA or execution pressure
- > Carve-out standalone readiness
- > Post-acquisition execution gap
- > Multi-site operations requiring immediate grip
- > Executive leadership mandates

Execution Levers

- > Cash, cost & working-capital release
- > EBITDA and performance delivery
- > Carve-out execution / standalone build-up
- > Operations, supply-chain & plant stabilization
- > Governance, alignment & execution discipline

Industrial Focus

- > Aerospace & Defense
- > Mechanical / Plant Engineering
- > Automotive / Industrial Manufacturing
- > Advanced Manufacturing
- > Complex Industrial Value Chains

Ownership Fit

- > PE-backed portfolios
- > Corporate carve-outs
- > Family-owned businesses
- > Corporate divisions and BU's
- > Standalone business situations

Education: Dr.-Ing. Metal Forming Technology · Dipl.-Ing. Mechanical Engineering · Technical University of Munich (TUM)



Dr. Alexander Toussaint

Senior Industrial Operator

CEO · COO · CRO Mandate | Transformation, Restrukturierung & Carve-out-Umsetzung

Von der Wertlogik zu Cashflow, EBITDA und operativer Stabilität.

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- > 20+ Jahre Führung industrieller P&Ls, Multi-Standort-Organisationen und Transformationen
- > AURELIUS · McKinsey · RUAG · Airbus Helicopters
- > C-Level-Umsetzungskapazität, wenn Geschwindigkeit, Kontrolle und Delivery entscheiden
- > Verantwortung: bis zu USD 500 Mio. Umsatz · >2.000 FTE · 6 Standorte in DACH / Europa



Ausgewählter Operativer Track Record

- 2025/2026 **Managing Director Strategy & Transformation**
AURELIUS — PE-gestütztes Carve-out & Transformation
- 2019-2025 **Independent Transformation Executive**
AT Advisory — CxO Mandate für Industrieunternehmen
- 2020 **Associate Partner, Industrial Transformation**
McKinsey & Company — Transformation & Performance Mgmt.
- 2015-2018 **CEO | COO | Group Executive Board**
RUAG Aerostructures — Multi-Standort-Operations
- 2009-2014 **CEO | COO**
Hutchinson Aerospace — Industrielle P&L- / Operations-Führung
- 2005-2009 **Head of Production Center Components**
Airbus Helicopters — Produktion & Industrialisierung
- 2000-2005 **Principal**
Droege & Comp. — Restrukturierung & operative Verbesserung

Mandatssituationen

- > Cash-, EBITDA- oder Umsetzungsdruck
- > Carve-out-Readiness & Standalone-Aufbau
- > Post-Acquisition-Umsetzungslücken
- > Multi-Standort-Operationen unter Druck
- > Executive Leadership Mandate

Umsetzungshebel

- > Cash, Cost-out & Working Capital
- > EBITDA- und Performance-Delivery
- > Carve-out-Umsetzung & Standalone-Aufbau
- > Operations & Supply-Chain-Stabilisierung
- > Governance & Umsetzungsdisziplin

Industriefokus

- > Aerospace & Defense
- > Maschinen- & Anlagenbau
- > Automotive & industrielle Fertigung
- > Advanced Manufacturing
- > Komplexe Wertschöpfungsketten

Ownership Fit

- > PE-gestützte Portfoliounternehmen
- > Corporate Carve-outs
- > Familiengeführte Unternehmen
- > Konzern-Divisionen and BU's
- > Standalone Business Situationen

Ausbildung: Dr.-Ing. Umformtechnik · Dipl.-Ing. Maschinenbau ·
Technische Universität München (TUM)