



# Dr. Alexander Toussaint

## Senior Industrial Operator

CEO · COO · CRO Mandates | Transformation, Restructuring, Carve-out & Profitable Growth Execution

From value case to cash, EBITDA and operational stability.

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- > 20+ years leading industrial P&Ls, multi-site operations and transformations
- > AURELIUS · McKinsey · RUAG · Airbus Helicopters · Hutchinson SA · DROEGE & Comp.
- > C-level capacity when speed, control and delivery matter
- > Scope: up to USD 500m revenue · >2,000 FTE · 6 sites across Europe



### Selected Executive Record

- 2025-2026 **Managing Director Strategy & Transformation**  
AURELIUS — PE-backed carve-out & portfolio transformation
- 2024–2025 **Chief Transformation Officer | GM Mandate**  
IMR — Operational stabilization, governance reset
- 2020–2024 **COO | CRO | CFO Mandate**  
Stainlesstec — Turnaround & profitable growth
- 2022 **COO | CFO Mandate**  
EDGE Blanking / CMP PE — Crisis stabilization
- 2015-2018 **CEO | COO | Group Executive Board**  
RUAG Aerostructures — Multi-site aerospace operations
- 2009-2014 **Group Managing Director | CEO | COO**  
Hutchinson Aerospace — Industrial P&L & operations leadership
- 2005-2009 **Head of Production Center Components**  
Airbus Helicopters — Production & industrialization
- 2000-2005 **Principal**  
Droege & Comp. — Restructuring & operational improvement

### Mandate Situations

- > Cash, EBITDA or execution pressure
- > Carve-out standalone readiness
- > Post-acquisition execution gap
- > Multi-site operations requiring immediate grip
- > Executive leadership mandates

### Execution Levers

- > End-to-end process optimization
- > Operations, supply-chain & plant stabilization
- > EBITDA and performance delivery
- > Cash, cost & working-capital release
- > Carve-out execution / standalone build-up
- > Governance, alignment & execution discipline

### Industrial Focus

- > Aerospace & Defense
- > Mechanical / Plant Engineering
- > Automotive / Industrial Manufacturing
- > Advanced Manufacturing
- > Complex Industrial Value Chains

### Ownership Fit

- > PE-backed portfolios
- > Corporate carve-outs
- > Family-owned businesses
- > Corporate divisions and BU's
- > Standalone business situations

Education: Dr.-Ing. Metal Forming Technology · Dipl.-Ing. Mechanical Engineering · Technical University of Munich (TUM)



# Dr. Alexander Toussaint

## Senior Industrial Operator

CEO · COO · CRO Mandate | Transformation, Restrukturierung & Carve-out-Umsetzung

Von der Wertlogik zu Cashflow, EBITDA und operativer Stabilität.

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- > 20+ Jahre Führung industrieller P&Ls, Multi-Standort-Organisationen und Transformationen
- > AURELIUS · McKinsey · RUAG · Airbus Helicopters · Hutchinson SA · DROEGE & Comp.
- > C-Level-Umsetzungskapazität, wenn Geschwindigkeit, Kontrolle und Delivery entscheiden
- > Verantwortung: bis zu USD 500 Mio. Umsatz · >2.000 FTE · 6 Standorte in DACH / Europa



### Selected Executive Record

- 2025-2026 **Managing Director Strategy & Transformation**  
AURELIUS — PE-gestütztes Carve-out & Transformation
- 2024–2025 **Chief Transformation Officer | GM Mandate**  
IMR — Operative Stabilisierung, Governance-Reset
- 2020–2024 **COO | CRO | CFO Mandate**  
Stainlesstec — Turnaround & profitables Wachstum
- 2022 **COO | CFO Mandate**  
EDGE Blanking / CMP PE — Krisenstabilisierung
- 2015-2018 **CEO | COO | Group Executive Board**  
RUAG Aerostructures — Multi-Site-Aerospace-Operations
- 2009-2014 **Group Managing Director | CEO | COO**  
Hutchinson Aerospace — Industrial P&L & operations leadership
- 2005-2009 **Head of Production Center Components**  
Airbus Helicopters — Produktion & Industrialisierung
- 2000-2005 **Principal**  
Droege & Comp. — Restrukturierung & Performance Mgmt.

### Mandatssituationen

- > Cash-, EBITDA- oder Umsetzungsdruck
- > Carve-out-Readiness & Standalone-Aufbau
- > Post-Acquisition-Umsetzungslücken
- > Multi-Standort-Operationen unter Druck
- > Executive Leadership Mandate

### Umsetzungshebel

- > End-to-End-Prozessoptimierung
- > Operations-, SC- & Werksstabilisierung
- > EBITDA- und Performance-Delivery
- > Cash-, Kosten- & WC-Freisetzung
- > Carve-out-Umsetzung & Standalone-Aufbau
- > Governance & Umsetzungsdisziplin

### Industriefokus

- > Aerospace & Defense
- > Maschinen- & Anlagenbau
- > Automotive & industrielle Fertigung
- > Advanced Manufacturing
- > Komplexe Wertschöpfungsketten

### Ownership Fit

- > PE-gestützte Portfoliounternehmen
- > Corporate Carve-outs
- > Familiengeführte Unternehmen
- > Konzern-Divisionen and BU's
- > Standalone Business Situationen

Ausbildung: Dr.-Ing. Umformtechnik · Dipl.-Ing. Maschinenbau ·  
Technische Universität München (TUM)