

DON ZAVIS



CERTIFICATIONS:

- ◆ Sandler Selling Institute
- ◆ Langevin Systems:
 - How to Influence People & Events
 - Professional Presentation Skills
 - Successful Training Manager
 - Advanced Instruction & Design
 - Training Manager and Director
 - Advanced Instructional Techniques
- ◆ Pace Associates Advanced Speed Reading Skills
- ◆ Franklin Covey
 - Focus Management Techniques

CREDENTIALS:

- ◆ Sandler Selling Systems
- ◆ Salestestonline.com Assessed
- ◆ TTI Success Insights Assessed
- ◆ Devine Core Development Assessed
- ◆ Objective Management Group
- ◆ Kurlan Sales Quotient Assessed
- ◆ Extended DISC Personal Analysis
- ◆ Predictive Index Assessed
- ◆ The "Achiever" Assessed

SALES TRAINING

Today's fast paced sales world is moving quicker than ever, and you need to be fluent, in the newest cutting edge sales training available. Unlock your potential by understanding the value of "Human Dynamics."

INTERNATIONAL KEYNOTE SPEAKER

You've rented the facility, you've booked the rooms, and you have sales reps from all over the country flying in to what you have billed as the greatest sales training event ever – and the keynote speaker leaves you flat. This time call Don Zavis, and prepare to be "enter-trained."

SALES COACH

Imagine working one-on-one or in your small group with one of the nation's premier sales professionals talking about you! Your problems, your issues, your concerns and you actually leave with solutions.

Tucson

(520) 903-4654

Detroit

(248) 497-5869