



FFP PRODUCTION REPORT  
October 2021

	FIRST LAST		TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE	
	CONTEST	POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	
1	Joseph	Graziano	1,706,870	1,688,902	6,264,634	9,253	9,253	6,900	8,625	72	90	-	-
2	John	Graziano	1,105,072	1,087,446	4,684,919	8,451	8,451	6,407	8,008	934	1,167	-	-
3	Jonathan	Khalavsky	1,036,483	950,317	6,209,833	83,763	83,763	1,922	2,403	-	-	-	-
4	Doreen	Catano	940,003	878,450	13,086,732	25,150	25,150	29,032	36,290	91	113	-	-
5	Frank	Nardi	902,532	896,518	6,119,620	6,014	6,014	-	-	-	-	-	-
6	Christopher	Briamonte	869,066	821,678	8,263,805	28,704	28,704	7,603	9,504	-	-	459,000	9,180
7	Bruce	Diner	693,553	687,990	9,192,332	4,302	4,302	889	1,112	119	148	-	-
8	Keith	Necklen	573,201	566,058	4,788,995	6,365	6,365	623	778	-	-	-	-
9	Michael	Sonatore	560,976	557,152	584,485	134	134	2,952	3,689	-	-	-	-
10	Daniel	Toner	406,950	-	-	7,318	7,318	319,690	399,613	16	20	-	-
11	Jay	Mevorah	359,373	354,048	1,206,515	5,325	5,325	-	-	-	-	-	-
12	Christopher	Graziano	354,286	343,291	2,864,414	10,995	10,995	-	-	-	-	-	-
13	Andrew	McLaughlin	351,776	337,998	11,973,322	13,778	13,778	-	-	-	-	-	-
14	Anthony	Wyss	314,979	-	-	-	-	-	-	-	-	-	-
15	Albert	Maccani	306,267	306,267	3,201,799	-	-	-	-	-	-	-	-
16	Nicholas	Magone	288,980	245,495	882,475	61	61	4,787	5,984	-	-	1,872,000	37,440
17	Walter	Rapka	278,226	272,826	2,932,192	-	-	3,948	4,935	372	465	-	-
18	John	Zellman	273,163	269,132	256,485	4,031	4,031	-	-	-	-	-	-
19	Eric	Koch	262,923	258,691	1,298,934	1,433	1,433	2,239	2,799	-	-	-	-
20	Nicholas	Boxter	235,641	214,111	1,145,980	15,056	15,056	5,179	6,474	-	-	-	-
21	Mark	Roszkowski	231,067	229,673	2,574,290	9	9	1,107	1,384	-	-	-	-
22	Raymond	Pokorny	215,551	-	-	1,265	1,265	171,429	214,286	-	-	-	-
23	Kelly	Vostal	196,514	61,050	1,306,059	135,464	135,464	-	-	-	-	-	-
24	William	King	185,210	165,018	2,266,902	6,718	6,718	2,097	2,621	27	33	541,000	10,820
25	Harold	Smith	167,759	164,250	511,789	-	-	2,607	3,259	200	250	-	-
26	Michael	Virgilio	161,413	158,973	1,367,931	2,440	2,440	-	-	-	-	-	-
27	Norman	Schneider	148,278	148,278	83,500	-	-	-	-	-	-	-	-
28	Michael	Nicoletti	143,050	136,424	723,555	467	467	4,827	6,033	101	127	-	-
29	Jay	Mehta	142,767	142,767	262,632	-	-	-	-	-	-	-	-
30	Salvatore	Ceravolo	120,273	109,502	668,226	5,814	5,814	3,966	4,957	-	-	-	-
31	Daniel	Taormina	106,712	86,512	671,488	2,234	2,234	-	-	-	-	898,300	17,966
32	Nick	Magone	104,308	104,308	292,457	-	-	-	-	-	-	-	-
33	Anatoly	Khait	88,936	64,241	321,090	20,582	20,582	3,290	4,112	-	-	-	-
34	Frank	Tomasini	86,812	80,303	980,482	6,509	6,509	-	-	-	-	-	-
35	Kevin	Suszko	85,810	85,560	743,297	-	-	200	250	-	-	-	-
36	Michael	Levine	84,118	75,973	139,696	7,371	7,371	619	774	-	-	-	-
37	Randy	Weiss	83,576	82,981	1,292,348	595	595	-	-	-	-	-	-
38	Anthony	Casazza	81,859	60,047	397,836	1,540	1,540	16,217	20,272	-	-	-	-
39	Paul	O'Dwyer	81,127	80,627	688,012	-	-	400	500	-	-	-	-
40	Peggy	Logan	79,649	65,696	514,352	4,668	4,668	7,002	8,752	426	532	-	-
41	William	Durborow	77,535	77,535	1,371,716	-	-	-	-	-	-	-	-
42	Doug	Verduin	76,739	76,739	678,853	-	-	-	-	-	-	-	-
43	Leonard	Zimmerman	73,058	69,141	615,714	815	815	2,481	3,101	-	-	-	-
44	Michael	Bruzichesi	70,040	69,492	920,448	23	23	419	524	-	-	-	-
45	Gary	Ackerman	69,929	48,170	1,513,332	287	287	17,177	21,472	-	-	-	-

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			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points
46	Joseph	Bionci	68,690	68,540	743,921	-	-	120	150	-	-	-	-
47	Vincent	Campanile	62,907	59,380	1,127,324	1,189	1,189	1,870	2,338	-	-	-	-
48	William	Bohannan	62,195	62,195	214,831	-	-	-	-	-	-	-	-
49	Thomas	Corley	61,330	54,421	553,845	2,482	2,482	3,541	4,427	-	-	-	-
50	Paul	Kurzon	55,177	54,914	318,133	-	-	210	263	-	-	-	-
51	John	Ur	54,477	48,779	190,759	301	301	2,838	3,547	1,480	1,850	-	-
52	Robert	Eickmeyer	47,816	47,516	465,086	300	300	-	-	-	-	-	-
53	Niles	Breslau	47,566	47,566	525,068	-	-	-	-	-	-	-	-
54	Cheryl	Lombardoni	45,494	40,730	23,323	3,320	3,320	1,155	1,444	-	-	-	-
55	Edward	Hulse	38,698	31,257	213,304	2,688	2,688	3,803	4,753	-	-	-	-
56	Hugh	Quinn	38,316	1,830	50	34,372	34,372	1,649	2,061	42	53	-	-
57	David	Lachowicz	37,639	37,440	170,193	199	199	-	-	-	-	-	-
58	Lynn	Rockwell	37,447	25,811	636,826	10,400	10,400	989	1,236	-	-	-	-
59	Patrick	Sirvent	37,203	36,303	415,634	900	900	-	-	-	-	-	-
60	Richard	DeFelice	37,141	37,141	606,042	-	-	-	-	-	-	-	-
61	Richard	Freitag	36,611	36,611	-	-	-	-	-	-	-	-	-
62	Michael	Connors	32,356	32,356	1,521,853	-	-	-	-	-	-	-	-
63	Michael	Condosta	28,347	19,237	291,559	8,673	8,673	350	437	-	-	-	-
64	Frank	Kapitza	28,081	23,364	44,436	195	195	3,617	4,522	-	-	-	-
65	Brian	O'Neill	27,310	-	-	45	45	21,811	27,264	-	-	-	-
66	Margaret	Wierzbicki	24,568	20,499	12,500	-	-	3,255	4,069	-	-	-	-
67	Edward	Carannante	22,368	22,368	623,295	-	-	-	-	-	-	-	-
68	Leodegario	Camacho	21,606	21,606	109,733	-	-	-	-	-	-	-	-
69	Salim	Omar	19,839	-	-	290	290	15,639	19,549	-	-	-	-
70	Anthony	Repice	17,835	17,835	237,473	-	-	-	-	-	-	-	-
71	Thomas	Antonelli	16,653	16,628	39,497	-	-	20	25	-	-	-	-
72	James	Dykstra	15,571	15,571	449,622	-	-	-	-	-	-	-	-
73	Rajan	Bhatia	11,552	5,421	28,263	266	266	4,692	5,865	-	-	-	-
74	Jayanta	Ghosh	11,511	-	-	-	-	9,209	11,511	-	-	-	-
75	Edward	Wilson	11,316	11,316	170,815	-	-	-	-	-	-	-	-
76	Thomas	Vastardis	8,706	-	-	-	-	6,965	8,706	-	-	-	-
77	Lucy	Halter	6,481	-	-	-	-	5,185	6,481	-	-	-	-
78	Joseph	Genova	5,974	-	-	-	-	4,779	5,974	-	-	-	-
79	Charles	Ras	3,986	3,986	1,243	-	-	-	-	-	-	-	-
80	Leo	Casper	2,663	-	-	354	354	1,847	2,309	-	-	-	-
81	Henrietta	Hemingway	2,195	2,195	-	-	-	-	-	-	-	-	-
82	Michael	Magliocco	1,521	734	8,498	787	787	-	-	-	-	-	-
83	Kenneth	Snell	440	-	-	-	-	352	440	-	-	-	-
84	Daniel	Mulroe	384	384	-	-	-	-	-	-	-	-	-
	<b>CO. GRAND TOTALS:</b>		<b>15,872,378</b>	<b>14,398,543</b>	<b>115,606,602</b>	<b>493,698</b>	<b>493,698</b>	<b>719,907</b>	<b>899,883</b>	<b>3,879</b>	<b>4,848</b>	<b>3,770,300</b>	<b>75,406</b>