



FFP PRODUCTION REPORT
November 2022

	FIRST	LAST	TOTAL CONTEST POINTS	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
				Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
1	Joseph	Graziano	1,783,198	1,756,997	16,663,448	12,453	12,453	9,356	11,694	1,643	2,054	-	-	-
2	John	Graziano	1,337,007	1,272,192	12,658,084	37,357	37,357	7,838	9,797	2,449	3,061	130,000	2,600	12,000
3	Jonathan	Khalavsky	1,306,600	1,011,198	11,990,213	288,779	288,779	4,674	5,842	-	-	-	-	780
4	Frank	Nardi	1,052,461	1,046,461	14,574,531	-	-	-	-	-	-	-	-	6,000
5	Christopher	Briamonte	989,445	955,981	11,783,338	23,168	23,168	8,237	10,296	-	-	-	-	-
6	Bruce	Diner	743,036	741,094	10,826,783	58	58	1,498	1,873	9	12	-	-	-
7	Keith	Necklen	585,065	583,548	5,268,726	98	98	1,135	1,419	-	-	-	-	-
8	Doreen	Catano	569,612	512,412	6,149,445	15,018	15,018	33,661	42,077	84	105	-	-	-
9	Michael	Sonatore	556,080	552,203	509,060	134	134	2,994	3,743	-	-	-	-	-
10	Christopher	Graziano	422,409	412,850	4,328,509	9,559	9,559	-	-	-	-	-	-	-
11	Daniel	Toner	404,231	-	-	12,439	12,439	313,399	391,749	35	43	-	-	-
12	Andrew	McLaughlin	366,356	366,167	14,227,924	189	189	-	-	-	-	-	-	-
13	Jay	Mevorah	353,074	352,922	2,121,711	152	152	-	-	-	-	-	-	-
14	Nicholas	Magone	344,356	332,212	2,384,042	3,112	3,112	7,225	9,032	-	-	-	-	-
15	Anthony	Wyss	297,559	297,559	-	-	-	-	-	-	-	-	-	-
16	Albert	Maccani	288,484	288,484	4,948,832	-	-	-	-	-	-	-	-	-
17	Eric	Koch	276,362	263,786	152,532	6,371	6,371	4,964	6,205	-	-	-	-	-
18	Walter	Rapka	272,495	266,921	1,993,415	494	494	3,398	4,248	666	832	-	-	-
19	Nicholas	Boxter	269,921	212,256	647,578	50,394	50,394	5,817	7,271	-	-	-	-	-
20	John	Zellman	260,892	258,217	7,650,831	2,675	2,675	-	-	-	-	-	-	-
21	Raymond	Pokorny	256,117	-	-	566	566	204,441	255,551	-	-	-	-	-
22	Richard	Habib	205,653	205,653	472,940	-	-	-	-	-	-	-	-	-
23	Jay	Mehta	181,558	181,558	808,829	-	-	-	-	-	-	-	-	-
24	William	King	177,659	172,250	1,880,086	1,498	1,498	3,129	3,911	-	-	-	-	-
25	Michael	Virgilio	161,049	159,459	549,146	1,590	1,590	-	-	-	-	-	-	-
26	Michael	Nicoletti	154,484	147,292	3,535,919	432	432	5,405	6,756	3	4	-	-	-
27	Norman	Schneider	144,819	144,819	107,316	-	-	-	-	-	-	-	-	-
28	Kelly	Vostal	140,318	57,154	1,162,490	83,164	83,164	-	-	-	-	-	-	-
29	Nick	Magone	125,829	125,829	1,223,982	-	-	-	-	-	-	-	-	-
30	Paul	Kurzson	124,919	124,670	337,206	-	-	200	249	-	-	-	-	-
31	Joseph	Bionci	126,346	112,704	1,526,796	1,063	13,074	454	568	-	-	-	-	-
32	Daniel	Taormina	114,631	113,220	1,368,232	962	962	359	449	-	-	-	-	-
33	Kevin	Suszko	110,245	110,245	905,168	-	-	-	-	-	-	-	-	-
34	Salvatore	Ceravolo	106,671	100,784	147,655	2,594	2,594	2,634	3,293	-	-	-	-	-
35	Harold	Smith	100,787	96,673	473,540	-	-	3,079	3,849	212	265	-	-	-
36	Anatoly	Khait	99,329	78,658	444,720	13,074	13,074	6,078	7,597	-	-	-	-	-
37	Thomas	Corley	90,173	61,177	346,815	20,155	20,155	7,073	8,842	-	-	-	-	-
38	Niles	Breslau	84,487	80,476	1,546,259	4,011	4,011	-	-	-	-	-	-	-
39	Michael	Levine	83,554	76,492	475,333	6,206	6,206	685	856	-	-	-	-	-
40	Anthony	Casazza	83,097	55,249	2,002,835	3,043	3,043	19,844	24,805	-	-	-	-	-
41	William	Durborow	81,256	81,256	1,571,644	-	-	-	-	-	-	-	-	-
42	Peggy	Logan	80,186	70,788	413,003	8	8	7,292	9,115	220	275	-	-	-
43	Edward	Carannante	79,046	75,805	2,936,323	3,241	3,241	-	-	-	-	-	-	-
44	Paul	O'Dwyer	77,515	77,015	564,671	-	-	400	500	-	-	-	-	-
45	Leonard	Zimmerman	77,409	72,798	803,329	942	942	2,935	3,669	-	-	-	-	-
46	Edward	Hulse	76,529	56,879	794,241	9,213	9,213	8,350	10,438	-	-	-	-	-
47	Randy	Weiss	75,805	72,274	1,384,838	3,531	3,531	-	-	-	-	-	-	-
48	Doug	Verduin	74,099	67,479	232,823	6,620	6,620	-	-	-	-	-	-	-
49	Cheryl	Lombardoni	72,157	70,621	58,156	-	-	1,229	1,536	-	-	-	-	-
50	Mark	Roszkowski	69,039	65,908	549,098	56	56	2,460	3,075	-	-	-	-	-

	FIRST	LAST	TOTAL	EQUITIES		LIFE & LTC INSURANCE		HEALTH INSURANCE		P & C DIVISION		MORTGAGE		REP RECRUIT
			CONTEST POINTS	Points	Volume	GCI	Points	GCI	Points	GCI	Points	Volume	Points	Points
51	Frank	Tomasini	68,023	54,000	678,443	14,023	14,023	-	-	-	-	-	-	-
52	Vincent	Campanile	67,418	63,939	1,485,269	1,166	1,166	1,850	2,313	-	-	-	-	-
53	Gary	Ackerman	65,495	37,410	1,514,904	1,029	1,029	21,645	27,057	-	-	-	-	-
54	William	Bohannon	61,371	61,371	5,204,951	-	-	-	-	-	-	-	-	-
55	John	Ur	60,228	49,106	3,112,339	9,164	9,164	261	326	1,305	1,631	-	-	-
56	Daniel	Mulroe	58,911	55,604	1,607,572	3,307	3,307	-	-	-	-	-	-	-
57	Michael	Connors	57,017	57,017	874,135	-	-	-	-	-	-	-	-	-
58	Margaret	Wierzicki	49,111	21,544	27,290	22,378	22,378	4,151	5,189	-	-	-	-	-
59	Lynn	Rockwell	46,659	43,264	588,192	-	-	2,716	3,395	-	-	-	-	-
60	Frank	Kapitza	41,705	27,602	587,834	629	629	10,779	13,474	-	-	-	-	-
61	David	Lachowicz	40,129	39,852	579,403	277	277	-	-	-	-	-	-	-
62	Richard	Freitag	38,909	38,909	-	-	-	-	-	-	-	-	-	-
63	Thomas	Antonelli	36,406	36,406	884,349	-	-	-	-	-	-	-	-	-
64	Patrick	Sirvent	35,716	35,716	550,395	-	-	-	-	-	-	-	-	-
65	Robert	Eickmeyer	29,320	29,320	36,019	-	-	-	-	-	-	-	-	-
66	Anthony	Repice	27,281	27,281	634,765	-	-	-	-	-	-	-	-	-
67	Michael	Condosta	25,838	21,794	169,133	4,006	4,006	30	38	-	-	-	-	-
68	Michael	Bruzzichesi	23,211	15,844	239,762	6,727	6,727	513	641	-	-	-	-	-
69	Richard	DeFelice	20,831	20,831	1,302,681	-	-	-	-	-	-	-	-	-
70	Rajan	Bhatia	20,431	5,128	139,961	9,831	9,831	4,377	5,472	-	-	-	-	-
71	Brian	O'Neill	20,157	-	-	73	73	16,067	20,084	-	-	-	-	-
72	Edward	Wilson	19,789	16,414	250,000	3,375	3,375	-	-	-	-	-	-	-
73	Leodegario	Camacho	17,527	17,527	79,871	-	-	-	-	-	-	-	-	-
74	Salim	Omar	9,917	-	-	326	326	7,673	9,591	-	-	-	-	-
75	Thomas	Vastardis	9,828	-	-	-	-	7,863	9,828	-	-	-	-	-
76	Lucy	Halter	7,649	-	-	374	374	5,819	7,274	-	-	-	-	-
77	Hugh	Quinn	7,209	4,539	112,883	-	-	1,946	2,433	189	237	-	-	-
78	Joseph	Genova	6,917	-	-	-	-	5,533	6,917	-	-	-	-	-
79	Henrietta	Hemingway	4,534	4,534	-	-	-	-	-	-	-	-	-	-
80	Leo	Casper	3,657	-	-	265	-	2,925	3,657	-	-	-	-	-
81	Michael	Magliocco	2,734	1,554	13,650	1,180	1,180	-	-	-	-	-	-	-
82	Jayanta	Ghosh	2,128	-	-	-	-	1,703	2,128	-	-	-	-	-
83	Kenneth	Snell	1,318	-	-	-	-	1,055	1,318	-	-	-	-	-
84	Edward	Helm	913	913	10,000	-	-	-	-	-	-	-	-	-
85	Nickolas	LaPointe	557	557	46,383	-	-	-	-	-	-	-	-	-
86	Damien	Berube	553	553	59,894	-	-	-	-	-	-	-	-	-
87	Joseph	Berardinelli	521	521	52,141	-	-	-	-	-	-	-	-	-
	CO. GRAND TOTALS:		16,903,326	15,187,695	178,344,614	702,547	714,294	777,151	971,439	6,815	8,519	130,000	2,600	18,780